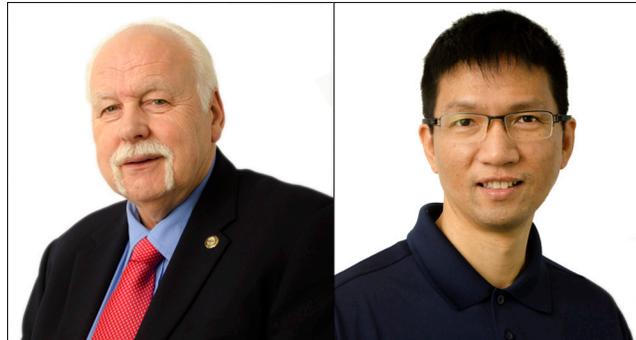


**Norm Grusnick retires from the ECCO™ team after 24 years service; Bobby Yu to take over reins as Commercial Sales Manager**

**January 2019** – Norm Grusnick officially announced his retirement as of December 2018. Norm will be ensuring a smooth transition by working directly with Bobby Yu as he takes over the reins.

Norm started his career with ECCO Supply™, Burnaby in April, 1994 as their resident Sales Engineer where his hard work and commitment brought awareness of ECCO™ to the Lower Mainland's engineering community, mechanical contractors, and local and national HVAC associations. He was and always has been instrumental in generating an understanding amongst the HVAC/R industry that ECCO's name is synonymous with more than just quality sheet metal products.



*Norm Grusnick*

*Bobby Yu*

In January of 2005, Norm accepted a position within the ECCO Manufacturing™ division where he utilized his engineering qualifications to assist growing the same degree of awareness of their products, including, quite successfully, ECCODUCT™.

In 2013, Norm accepted a management position directed to grow Burnaby branch's Commercial Sales department. During that time, Norm was instrumental in transitioning their team of sales and estimators into an industry leading commercial Bid & Spec department.

Because Norm has been so effective at developing a successful team, his successor, Bobby Yu, has benefitted by having several years working with him.

ECCO™ extends their profound thanks to Norm for his significant contributions to the company over the last 24 years and they wish him the best in the next phase of his life.

**About ECCO Supply™**

ECCO Supply™ offers heating, ventilation and air conditioning professionals a broad range of materials, products and technical knowledge. Locations across Canada include fully stocked warehouses, elaborate displays and showrooms presenting the best possible solutions to customer needs. ECCO Supply™ has established working relationships with contractors, installers, architects and consultants for the HVAC and related industries for over 50 years. Visit ECCO Supply™ online at [www.eccosupply.ca](http://www.eccosupply.ca).